

LARGE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|----------------|--------|---------|----------|------------|----------|-------------|--------------------|-------------|------------|-------------|
| BELGIAN LINEN | CLS-BEL-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-BEL-CAN-11-TST | 14.70 | | |
| CASHMERE | CLS-CAS-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-CAS-CAN-11-TST | 14.70 | | |
| HINOKI | CLS-HIN-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-HIN-CAN-11-TST | 14.70 | | |
| LAVENDER ROSEMARY | CLS-LAV-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-LAV-CAN-11-TST | 14.70 | | |
| PERSIAN LIME | CLS-PLI-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-PLI-CAN-11-TST | 14.70 | | |
| SACRED SMOKE | CLS-SMK-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-SMK-CAN-11-TST | 14.70 | | |
| SEA SALT | CLS-SLT-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-SLT-CAN-11-TST | 14.70 | | |
| WOOD HOUSE | CLS-WHO-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | CLS-WHO-CAN-11-TST | 14.70 | | |

PETITE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|---------------|--------|---------|----------|------------|----------|-------------|------------|-------------|------------|-------------|
| CASHMERE | CLS-CAS-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | N / A | | | |
| LAVENDER ROSEMARY | CLS-LAV-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | N / A | | | |
| SEA SALT | CLS-SLT-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | N / A | | | |

GRAND CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|----------------|--------|---------|----------|------------|----------|-------------|------------|-------------|------------|-------------|
| CASHMERE | CLS-CAS-CAN-26 | 80.00 | 40.00 | 4 | 160.00 | | | N / A | | | |
| LAVENDER ROSEMARY | CLS-LAV-CAN-26 | 80.00 | 40.00 | 4 | 160.00 | | | N / A | | | |
| SEA SALT | CLS-SLT-CAN-26 | 80.00 | 40.00 | 4 | 160.00 | | | N / A | | | |

ROOM SPRAY

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|-------------|--------|---------|----------|------------|----------|-------------|-----------------|-------------|------------|-------------|
| CASHMERE | CLS-CAS-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | CLS-CAS-RS4-TST | 10.50 | | |
| LAVENDER ROSEMARY | CLS-LAV-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | CLS-LAV-RS4-TST | 10.50 | | |
| HINOKI | CLS-HIN-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | CLS-HIN-RS4-TST | 10.50 | | |
| SEA SALT | CLS-SLT-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | CLS-SLT-RS4-TST | 10.50 | | |
| WOOD HOUSE | CLS-WHO-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | CLS-WHO-RS4-TST | 10.50 | | |

REED DIFFUSER KIT

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|-----------------|--------|---------|----------|------------|----------|-------------|---------------------|-------------|------------|-------------|
| BELGIAN LINEN | CLS-BEL-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-BEL-DIF-KIT-TST | 21.70 | | |
| CASHMERE | CLS-CAS-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-CAS-DIF-KIT-TST | 21.70 | | |
| HINOKI | CLS-HIN-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-HIN-DIF-KIT-TST | 21.70 | | |
| LAVENDER ROSEMARY | CLS-LAV-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-LAV-DIF-KIT-TST | 21.70 | | |
| PERSIAN LIME | CLS-PLI-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-PLI-DIF-KIT-TST | 21.70 | | |
| SEA SALT | CLS-SLT-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-SLT-DIF-KIT-TST | 21.70 | | |
| WOOD HOUSE | CLS-WHO-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | CLS-WHO-DIF-KIT-TST | 21.70 | | |

REED DIFFUSER REFILL

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # OF UNITS | \$ SUBTOTAL |
|-------------------|-----------------|--------|---------|----------|------------|----------|-------------|------------|-------------|------------|-------------|
| BELGIAN LINEN | CLS-BEL-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| CASHMERE | CLS-CAS-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| HINOKI | CLS-HIN-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| LAVENDER ROSEMARY | CLS-LAV-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| PERSIAN LIME | CLS-PLI-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| SEA SALT | CLS-SLT-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |
| WOOD HOUSE | CLS-WHO-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N / A | | | |

CLASSIC

HAND WASH

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|-------------------|-------------|--------|---------|----------|------------|----------|-------------|------------|------------------------|-------------|
| CASHMERE | CLS-CAS-WSH | 39 | 19.50 | 6 | 117 | | | | N/A | |
| LAVENDER ROSEMARY | CLS-LAV-WSH | 39 | 19.50 | 6 | 117 | | | | N/A | |

LARGE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|------------|----------------|--------|---------|----------|------------|----------|-------------|--------------------|------------------------|-------------|
| AIR | SPR-AIR-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-AIR-CAN-11-TST | 14.70 | |
| FIELDS | SPR-FLD-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-FLD-CAN-11-TST | 14.70 | |
| LILAC | SPR-LIL-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-LIL-CAN-11-TST | 14.70 | |
| PETALS | SPR-PTL-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-PTL-CAN-11-TST | 14.70 | |
| RAIN | SPR-RAI-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-RAI-CAN-11-TST | 14.70 | |
| SUN DAY | SPR-SUN-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SPR-SUN-CAN-11-TST | 14.70 | |

PETITE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|------------|---------------|--------|---------|----------|------------|----------|-------------|------------|------------------------|-------------|
| FIELDS | SPR-FLD-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | | N/A | |
| LILAC | SPR-LIL-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | | N/A | |
| RAIN | SPR-RAI-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | | N/A | |
| SUN DAY | SPR-SUN-CAN-3 | 20.00 | 10.00 | 6 | 60.00 | | | | N/A | |

REED DIFFUSER KIT

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|------------|-----------------|--------|---------|----------|------------|----------|-------------|---------------------|------------------------|-------------|
| FIELDS | SPR-FLD-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | SPR-FLD-DIF-KIT-TST | 21.70 | |
| LILAC | SPR-LIL-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | SPR-LIL-DIF-KIT-TST | 21.70 | |
| RAIN | SPR-RAI-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | SPR-RAI-DIF-KIT-TST | 21.70 | |
| SUN DAY | SPR-SUN-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | SPR-SUN-DIF-KIT-TST | 21.70 | |

ROOM SPRAY

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|------------|-------------|--------|---------|----------|------------|----------|-------------|-----------------|------------------------|-------------|
| FIELDS | SPR-FLD-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | SPR-FLD-RS4-TST | 10.50 | |
| LILAC | SPR-LIL-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | SPR-LIL-RS4-TST | 10.50 | |
| RAIN | SPR-RAI-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | SPR-RAI-RS4-TST | 10.50 | |
| SUN DAY | SPR-SUN-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | SPR-SUN-RS4-TST | 10.50 | |

LARGE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ # PER UNIT OF UNITS | \$ SUBTOTAL |
|-------------|----------------|--------|---------|----------|------------|----------|-------------|--------------------|------------------------|-------------|
| BANANA WILD | SUM-BAN-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SUM-BAN-CAN-11-TST | 14.70 | |
| POOLSIDE | SUM-PLS-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SUM-PLS-CAN-11-TST | 14.70 | |
| SAND | SUM-SND-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | SUM-SND-CAN-11-TST | 14.70 | |

SPRING COLLECTION

ESCAPE

LARGE CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|----------------|--------|---------|----------|------------|----------|-------------|--------------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | BOT-MNT-CAN-11-TST | 14.70 | | |
| CUCUMBER VINE | BOT-CUC-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | BOT-CUC-CAN-11-TST | 14.70 | | |
| HEIRLOOM TOMATO | BOT-TOM-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | BOT-TOM-CAN-11-TST | 14.70 | | |
| RHUBARB | BOT-RHU-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | BOT-RHU-CAN-11-TST | 14.70 | | |
| STRAWBERRY MOON | BOT-STR-CAN-11 | 42.00 | 21.00 | 6 | 126.00 | | | BOT-STR-CAN-11-TST | 14.70 | | |

GRAND CANDLE

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|----------------|--------|---------|----------|------------|----------|-------------|------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-CAN-26 | 80.00 | 40.00 | 4 | 160.00 | | | N/A | | | |
| HEIRLOOM TOMATO | BOT-TOM-CAN-26 | 80.00 | 40.00 | 4 | 160.00 | | | N/A | | | |

REED DIFFUSER KIT

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|-----------------|--------|---------|----------|------------|----------|-------------|---------------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | BOT-MNT-DIF-KIT-TST | 21.70 | | |
| CUCUMBER VINE | BOT-CUC-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | BOT-CUC-DIF-KIT-TST | 21.70 | | |
| HEIRLOOM TOMATO | BOT-TOM-DIF-KIT | 62.00 | 31.00 | 6 | 186.00 | | | BOT-TOM-DIF-KIT-TST | 21.70 | | |

REED DIFFUSER REFILL

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|-----------------|--------|---------|----------|------------|----------|-------------|------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N/A | | | |
| HEIRLOOM TOMATO | BOT-TOM-DIF-REF | 42.00 | 21.00 | 6 | 126.00 | | | N/A | | | |

ROOM SPRAY

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|-------------|--------|---------|----------|------------|----------|-------------|-----------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | BOT-MNT-RS4-TST | 10.50 | | |
| CUCUMBER VINE | BOT-CUC-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | BOT-CUC-RS4-TST | 10.50 | | |
| HEIRLOOM TOMATO | BOT-TOM-RS4 | 30.00 | 15.00 | 6 | 90.00 | | | BOT-TOM-RS4-TST | 10.50 | | |

HAND WASH

| SCENT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|-------------|--------|---------|----------|------------|----------|-------------|------------|-------------|---------|-------------|
| CRUSHED MINT | BOT-MNT-WSH | 39 | 19.50 | 6 | 117 | | | N/A | | | |
| HEIRLOOM TOMATO | BOT-TOM-WSH | 39 | 19.50 | 6 | 117 | | | N/A | | | |

CANDLE CARE KIT

| PRODUCT NAME | SKU | \$ SRP | \$ EACH | CASE QTY | CASE PRICE | CASE TTL | \$ SUBTOTAL | TESTER SKU | \$ PER UNIT | # UNITS | \$ SUBTOTAL |
|-----------------|-------------|--------|---------|----------|------------|----------|-------------|------------|-------------|---------|-------------|
| CANDLE CARE KIT | ACC-CCK-BLK | 22.00 | 11.00 | 6 | 66.00 | | | N/A | | | |

| | |
|---|--|
| ORDER GRAND TOTAL (PRODUCTS + TESTERS) | |
|---|--|

BOTANIK COLLECTION

ACCESSORIES